



NEWS RELEASE

WYOMING DISTRICT OFFICE

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Contact: Deb Farris (307) 261-6510

Internet Address: <http://www.sba.gov/wy>

Interested in Competing Successfully?

Wyoming - The Keys to Success Workshop, *Cost & Pricing – Level 1*, sponsored the Small Business Administration (SBA) and supported by the Wyoming Women's Business Center will be conducted by the VBP Group, LLC. The workshop will be held at *no charge* for all business in Albany County and businesses that meet the criteria for 7(j) eligibility. By registering for this instruction, companies self-certify that 7(j) eligibility requirements have been met. Those firms may be:

- 8(a) certified in business for not more than four years and registered with Central Contract Registration (CCR)
- SDB certified
- HUBZone certified
- Firms that are eligible to receive 8(a) contracts
- Businesses operating in areas of high unemployment or low income
- Firms owned by low income individuals

The VBP Group, LLC, a consulting firm specializing in assisting small business owners interested in doing business with the Federal Government. The information provided during the training sessions will be helpful to those attending in developing a partnership with the SBA and other Federal Agencies. This workshop provides eligible small disadvantaged business owners with a solid foundation of cost accounting principles for federal government contracting.

The workshop instructs the small disadvantaged business owners on:

- ✓ How to design an adequate accounting system for tracking and recording information properly.
- ✓ The importance of indirect cost and indirect rates and how to utilize them in a structured accounting system.
- ✓ Other topics will include; labor and timekeeping, auditor guidelines, DCAA audit concerns, retention of records guidelines, profit limits, key resources and defining allowable and un-allowable cost and delivery material.

This training is designed to prepare the small disadvantaged business owner with the basic knowledge and foundation needed for seeking federal government contracting opportunities.

Save the date and place of this training: Friday, April 18, 2008
Albany County Library
310 South 8th Street
Laramie, Wyoming

Register online now at: http://www.vbpgrouptraining.com/registration?workshop_id=1&workshop_date_id=72

For more information about SBA's programs for small businesses, call (307) 261-6500 or TDY (307) 261-6510 or visit the SBA's extensive Web site at www.sba.gov/wy