

**Monday, August 31, 2009**

## LENDER COUNSEL TRAINING

### Regulatory Updates

Hear from key officials from FDIC, Office of Thrift Supervision, NCUA, and the RI Department of Business Regulation. They will discuss changes and new initiatives affecting commercial lending in Rhode Island and across the country.

### SBA Updates

A panel of senior officials from SBA Washington and field centers will present the latest in SBA lending topics. In particular, the Stimulus initiatives designed to facilitate the flow of capital to small business. They will also cover compliance and lender due diligence issues.

### Recovery Act

An in depth presentation on some of the key Recovery Act programs such as America's Recovery Capital and Dealer Floor Planning. This session will cover some of the issues which arise in the implementation and servicing of these financing vehicles.

### Lines of Credit

This session will cover the practical aspects of properly initiating these typically complex finance offerings. Express, CAPLines, Export Working Capital Loans, and Dealer Floor Plans will be the focus of this session.



### **Conference Headquarters**

**Hyatt Regency Newport**

One Goat Island

Newport, RI 02840

[www.Newport.Hyatt.com](http://www.Newport.Hyatt.com)

401-851-1234

Room Rate: \$178

Reserve room under "America East"

**Exhibitor Packages or information**

**Contact Mark Hayward at**

**Mark.Hayward@sba.gov**

**Or SBA District Counsel Allan Hanson**

**401-528-4561**

**Attendee Fee - \$299.00**

**FOR CONFERENCE REGISTRATION GO TO**

**[www.regonline.com/AmericaEast2009](http://www.regonline.com/AmericaEast2009)**



U.S. Small Business Administration



Counselors to America's Small Business

## **5.5 General CLE Credits**

### Guarantee Purchase

Key officials from the Servicing and National Guarantee Purchase Centers will join other presenters in explaining the requirements and methodologies of these critical areas of SBA guarantee lending practice. A most important session for those who regularly advise lenders on these matters.

### Demystifying SBA Environmental Policies and Procedures

SBA legal counsel from around the country will discuss the latest in SBA's approach to environmental issues. New forms and policies will be part of this program

### 504 Closings and Lender Issues

SBA counsel, private counsel, and 504 lenders will offer a panel discussion on 504 debentures. They will discuss origination and closing issues.

### Guarantee Loan Closings and General Lender Compliance Issues

This presentation will focus on concerns that arise in the context of the proper closing and documentation of SBA guarantee loans. The discussion will include practice tips on avoiding the pitfalls that can impair the purchase of SBA loan guarantees.