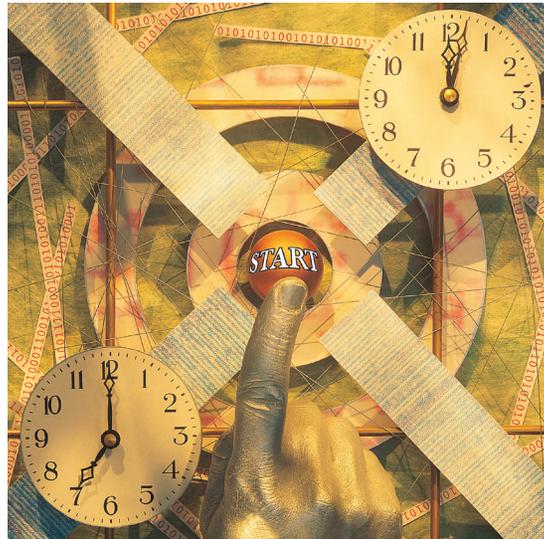


## SCORE

South Dakota Technology Business Center  
2329 North Career Avenue, Ste. 105  
Sioux Falls, SD 57107

# How To REALLY Start Your Own Business



Saturday April 25, 2009  
Saturday, August 15, 2009  
Saturday, November 14, 2009

**All times 8:00 a.m. to 3:30 p.m.**

RAMKOTA HOTEL  
BEST WESTERN  
2400 N. Louise Ave., Sioux Falls, SD  
(I-29 at Russell St. - Exit 81)

**SCORE**<sup>®</sup>  
Counselors to America's Small Business

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The SCORE Association is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide.

SCORE is a resource partner with the Small Business Administration (SBA).

SCORE Association volunteers serves as “Counselors to America’s Small Business.”

Working and retired executives and business owners donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free of charge.

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# How To REALLY Start Your Own Business

## AGENDA

- 8:00 a.m. Registration and Check-in  
 8:15 a.m. Welcome and Start of Program  
 3:30 p.m. End of Workshop

## MORNING PROGRAM

- Cash Flow
- Financial Projections
- Business Organizational Structure
- Marketing
- Business Plan Basic
- What a Banker Looks for in a Business Plan

## LUNCH PROGRAM (lunch included)

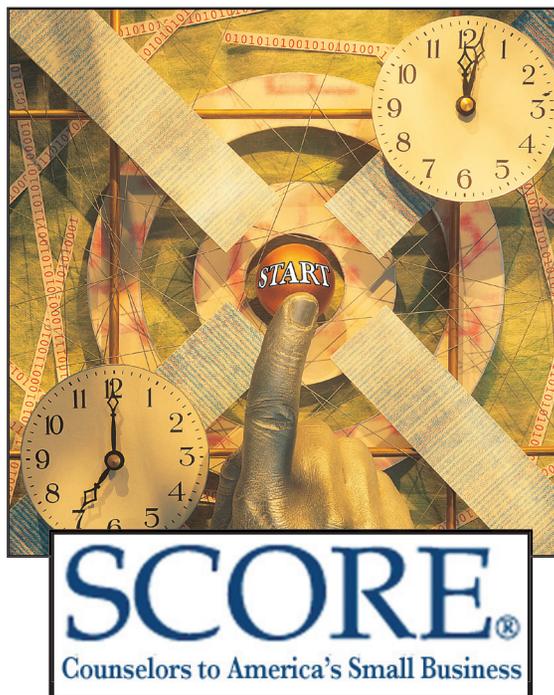
- Lunch and Discussion on What's Available:
- SCORE
  - Small Business Development Center
  - Small Business Administration
  - Governors's Office of Economic Development

## AFTERNOON PROGRAM

- IRS Tax Advice for Small Business
- Roundtable Discussion by Local Small Business Owners
- Questions/Answers

*MATERIALS AND LUNCH INCLUDED*  
 SPACE IS LIMITED, PRE-REGISTRATION  
 IS STRONGLY RECOMMENDED

*Special arrangements for the handicapped  
 will be made if requested 10 days in advance.  
 Contact SCORE at 605-330-4243, ext. 44.*



## **PRE-REGISTRATION FORM**

Register one week in advance of workshop  
 & save \$5.00 off the \$40.00 (self) fee.

\_\_\_\_\_  
 Attendee(s) Name(s):

\_\_\_\_\_  
 Address:

\_\_\_\_\_  
 Business Name:

\_\_\_\_\_  
 Telephone:

April 25     Aug. 15     Nov. 14

### **Attendees:**

- \_\_\_\_ @ \$40 (self)  
 \_\_\_\_ @ \$20 (per associate)  
 \_\_\_\_ @ \$35 (self - one week in advance)  
 \_\_\_\_ @ \$20 (student)

### **Mail to:**

**SCORE**  
**2329 N. Career Ave. , Ste. 105**  
**Sioux Falls, SD 57107**

*Registrations accepted at the door if space available.  
 SCORE is funded by the U.S. Small Business  
 Administration (SBA). The support given by the  
 SBA does not constitute an expressed or implied  
 endorsement of any of the component(s) opinions,  
 product or services. Cooperates under the cooper-  
 ation agreement SBAHQ-97-50001.*