

Patrick T. Heavey

Summary

Experienced financial manager, entrepreneur, small business operator and consultant. Over 30 years experience as an advocate for veterans, with extensive contacts throughout the local and national veterans community, within government entities, and across the political spectrum.

Experience

June 2004 – Present Veterans Business Resource Center St. Louis



Executive Director

The St. Louis Veterans Business Resource Center is a Project of The Veterans Advocacy Foundation. The VBRC provides a wide variety of supportive and counseling services to Veterans, National Guard and Reserve members who are current or prospective business owners. The VBRC is a pilot project, funded by The Veterans Corporation and local donors, including Emerson Electric, Commerce Bank, US Bank, The Dula Foundation, The Enterprise Leasing Foundation, and generous contributions from members of the Veterans Business Community. The Center offers a full range of business services from business planning and loan packaging, training courses, business counseling. The Center has an active mentoring program, conducts networking events and seminars, and is responsible for media and governmental relations and other advocacy functions in support of America's Veteran Business Owners. More information at www.vetbiz.com

1995 – Present The Veterans Advocacy Foundation, Inc. St. Louis, Mo

Founder and Chairman

- Chief executive of 501(c)(3) nonprofit organization that provides education, advocacy and research services pertaining to US veterans. Programs include Hepatitis C awareness and outreach program, legal clinic for homeless veterans as part of St. Louis Stand Down, year-round legal services for homeless and indigent veterans, burial program for homeless veterans, Supermarket of Veterans Benefits Task Force, small business consulting and advocacy. Manage over 50 volunteers, conduct focus groups and seminars, and serve on several public sector and non-profit boards, committees, and advisory councils. Experience with governmental testimony, policy formation and implementation issues, the use of focus group research and strategic planning for nonprofits. Nationally recognized expert in veterans' issues. .

2000 – 2004 VetSolutions, Inc.

St. Louis, Mo

Principal

- Co-Founder of national consulting firm providing veteran and small business related services to clients including US Small Business Administration, University of Massachusetts at Boston and the National Veterans Business Development Corporation. Conduct focus groups and seminars; prepare strategic plans and training programs, build corporate consensus.

1978 – 1998 Patrick Heavey & Associates, Inc. St. Louis, Mo

President

- President of business consulting firm which provided strategic and organizational planning, personnel and financial consulting services to small businesses and entrepreneurs, as well as an in-house insurance agency providing life, health and property insurance and retirement planning for small business owners.

1990 – 1992 MortgageWorks, Inc. St. Louis, Mo

Founder and Principal

- Founder and managing partner of mortgage banking and brokerage firm servicing both the residential and commercial marketplace. Supervised loan underwriting and general financial areas of the company operation.

1975 – 1978 H&R Block, Inc. Kansas City, Mo

Financial Officer

- Managed both controllership and treasury functions for NYSE listed financial services company with operations worldwide. Repurchased numerous franchises sold in the early development of the company, negotiated national banking and credit agreements and initial public offering. Conducted diversification and acquisition operations.

1972 – 1975 Veterans Service Centers of Southwest Illinois Alton, IL

Cofounder and Administrative Officer

- Veterans Service Centers of Southwest Illinois was the first Vietnam veteran self-help group in the Midwest United States. Wrote, implemented and supervised a wide variety of project areas including drug abuse and counseling, job readiness, readjustment counseling and employment.

1971 – 1972 Office of the Governor Springfield, IL

Aide

- Policy research and implementation for the Governor's office. Liaison with Illinois Department of Local Government Affairs, Illinois Job Service, Illinois Department of Transportation. Conducted training and focus groups, recommended and supervised appointments to non civil service positions.

1968 – 1971 H&R Block, Inc. Baltimore, MD

Assistant Regional Manager

- Supervised operations of 125 offices located throughout the Mid-Atlantic region. Responsible for personnel issues, controllership, training and direct management functions.

1966 – 1972 United States Army Various

Education

BSBA, Rockhurst College, 1963. Attended Harvard Business School.

Awards/Organizations

2005 and 1993 US Small Business Administration National Veterans Advocate. 1992 and 1986 SBA Missouri and Regional Veterans Advocate. Recipient of numerous awards from civic and veterans organizations. Member, American Legion, Vietnam Veterans of America, St. Louis Area Veterans Consortium, Saint Louis Vietnam Veterans Roundtable.

