

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

OVERALL GRADE

 RED	<ul style="list-style-type: none"> • HUD achieved 63.62% exceeding its small business goal of 45% • Although it did not meet its SDVOSB goal, it did make progress • HUD achieved 40.10% exceeding its SDB goal of 20%
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SMALL BUSINESS GRADE

	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
 GREEN	45%	66.33% (\$744,377,447)	63.62% (\$560,455,963)	N/A

SOCIO-ECONOMIC GRADES

	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
SDB  GREEN	20%	39.19% (\$439,763,319)	40.01% (\$352,450,808)	N/A
WOSB  RED	20%	20.10% (\$225,114,375)	18.71% (\$164,795,606)	NO
HUBZONE  RED	3.50%	4.27% (\$47,886,588)	1.63% (\$14,383,132)	NO
SDVOSB  RED	3%	2.31% (\$25,936,787)	2.40% (\$21,111,564)	YES

CRITERIA

 GREEN	THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN THE REMAINING GOALS.
 YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN REMAINING GOALS
 RED	DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).