

# NC DISTRICT REVIEW

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Helping small businesses  
**start, grow and succeed.**



Your Small Business Resource

## MOST ACTIVE LENDERS FY 2008 OCTOBER 1, 2007 THROUGH APRIL 30, 2008

### LENDERS

	Loans			\$ Amount
	<u>7(a)</u>	<u>504</u>	<u>Total</u>	<u>Millions</u>
<b>Large and National Banks</b>				
1. BB&T	98	6	104	\$23.5
2. Bank of America	71	7	78	\$8.6
3. Capital One Bank	39	0	39	\$1.6
4. Banco Popular	36	0	36	\$10.8
5. Wachovia	26	2	28	\$15.8

### **Community Express Lenders**

1. Superior Financial Group, LLC	188	0	188	\$1.7
2. Innovative Bank	43	0	43	\$0.9
3. Self-Help Credit Union	30	0	30	\$1.4

### **Community Banks**

1. Surrey Bank & Trust Company	35	1	36	\$5.7
2. Community Bank of Rowan	6	0	6	\$2.5
3. Mountain 1st Bank & Trust	4	1	5	\$5.0

### **Small Business Lending Companies**

1. Superior Financial Group, LLC	188	0	188	\$1.7
2. CIT Small Business Lending	24	3	27	\$21.0
3. Business Loan Center, LLC	13	2	15	\$1.9

### **Certified Development Companies**

1. Self-Help Ventures Fund	48	48		\$21.2
2. Avista Business Development	15	15		\$8.6
3. BEFCOR	14	14		\$8.3
4. Centralina Dev. Corp.	13	13		\$6.5
5. Wilmington Industrial Dev.	11	11		\$3.7

## SBA HONORS 2008 NC SMALL BUSINESS PERSONS OF THE YEAR

Siblings **Wendy Banks** and **David Van Zee** are the 2008 North Carolina Small Business Persons of the Year. They own **Carolina Management Team**, (CMT) an industrial paint and protective coating company in Enka, NC.

The brother and sister team celebrated Small Business Week in Washington DC and competed for the national award. CMT was honored for its staying power, growth, innovative services, response to adversity and contributions to the community. CMT has been growing steadily and has gone from two to ten employees since they started the business in 2003. In 2007, the company hit the \$1 million sales mark.

CMT used an SBA 7(a) loan for \$27,000 from RBC Bank to help them purchase painting equipment that they were leasing, saving them thousands of dollars.

## SBA HONORS 2008 NC SMALL BUSINESS CHAMPIONS

SBA also celebrates individuals who have fulfilled a commitment to advancing small business opportunities. Congratulations to the winners.

### 2008 NC SMALL BUSINESS JOURNALIST OF THE YEAR

**Ben Ball**

WTKF 107.1 FM and WJNC 1240 AM Radio  
Newport, NC

### 2008 NC WOMEN IN BUSINESS CHAMPION OF THE YEAR

**Sharon Oxendine**

Mountain BizWorks  
Asheville, NC

### 2008 NC VETERANS SMALL BUSINESS CHAMPION OF THE YEAR

**Mark Gross**

Oak Grove Technologies  
Raleigh, NC

## WAKE TECH CC HOSTS VETS SMALL BUSINESS PROGRAM IN RALEIGH AREA

Do you know any veterans (Retired, Active Military and their spouses) who want to learn how to build a successful small business? This free event will include information sessions, stories from successful veteran business-owners and a panel “**Members of the Greatest Generation**” which highlights World War II veterans.

“Patriots-Small Business Success Program”

Wednesday, May 28, 2008

9:00 am – 5:00 pm (Sign-in 8:30)

Wake Tech Community College Western Campus

3434 Kildaire Farm Road – Room 118 - Cary, NC 27518

To register Contact Chris Roix at 919-335-1019 or [caroix@waketech.edu](mailto:caroix@waketech.edu)



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<u>Lender</u>	<u>7(a)</u>	<u>Gross \$</u>	<u>504</u> <u>Participation</u>	<u>504 \$</u> <u>Participation</u>
Superior Financial Group	188	\$ 1,710,000		
BB&T	98	\$ 19,848,600	6	\$ 3,601,500
Bank of America	71	\$ 2,319,300	7	\$ 6,292,837
Self-Help Credit Union	55	\$ 3,039,100		
Innovative Bank	43	\$ 905,000		
Capital One Bank	39	\$ 1,630,000		
Banco Popular	36	\$ 10,816,300		
Surrey Bank & Trust	35	\$ 4,830,000	1	\$ 850,000
Wachovia	26	\$ 12,636,200	2	\$ 2,996,000
CIT	24	\$ 13,767,500	3	\$ 7,291,250
PNC Bank	23	\$ 6,954,300	1	\$ 349,000
Bank of Granite	22	\$ 3,430,550	4	\$ 3,045,438
SunTrust Bank	17	\$ 1,727,500	6	\$ 1,825,733
Comerica Bank	13	\$ 7,679,100		
Capital Bank	13	\$ 1,346,760	1	\$ 375,578
Business Loan Center, LLC	13	\$ 466,000	2	\$ 1,387,558
Wilshire State Bank	7	\$ 4,103,000		
Community West Bank	7	\$ 2,219,200		
The Fidelity Bank - Fuquay-Varina	7	\$ 810,000	1	\$ 212,500
Borrego Springs Bank	7	\$ 280,000		
Commerce Bank	6	\$ 4,890,000		
Community Bank of Rowan	6	\$ 2,538,200		
RBC Bank	6	\$ 1,204,000	2	\$ 1,767,500
Business Lenders, LLC	5	\$ 4,426,000		
Unity Bank	5	\$ 3,721,400		
Southern Community Bank	5	\$ 1,024,700	1	\$ 593,156
Bank of Stanly	5	\$ 403,500		
Mountain 1st Bank & Trust	4	\$ 4,510,000	1	\$ 528,350
BCI Lending	4	\$ 1,907,000		
The Huntington National Bank	4	\$ 1,141,500		
Gateway Bank & Trust	4	\$ 670,000	2	\$ 657,662
Yadkin Valley Bank	4	\$ 440,800	1	\$ 3,862,300
First South Bank	4	\$ 407,700		
Haven Trust Bank	3	\$ 1,302,500		
First Charter Bank	3	\$ 761,300	1	\$ 310,000
First Bank	3	\$ 709,700	2	\$ 682,177
Aquesta Bank	3	\$ 514,000		
VantageSouth Bank	3	\$ 296,000		
Crescent State Bank	3	\$ 279,600		
United Central Bank	2	\$ 2,709,000		

<u>Lender</u>	<u>7(a)</u>	<u>Gross \$</u>	<u>504 Part.</u>	<u>504 Part. \$</u>
First Citizens Bank	2	\$ 1,665,000	14	\$ 5,450,411
Compass Bank	2	\$ 1,617,000		
NCB, FSB	2	\$ 1,050,000		
Small Business Loan Source	2	\$ 895,000		
Community South Bank	2	\$ 464,000	1	\$ 1,861,500
High Trust Bank	2	\$ 372,000	1	\$ 1,717,280
Cabarrus Bank & Trust	2	\$ 165,000		
Asheville Savings Bank	2	\$ 150,350	2	\$ 1,024,100
Wells Fargo	2	\$ 50,000		
UPS Capital Credit	1	\$ 1,486,600		
Excel National Bank	1	\$ 1,445,000		
The Buckhead Community Bank	1	\$ 1,360,000		
First National Bank of AZ	1	\$ 827,000		
Magnet Bank	1	\$ 625,500		
Security Savings Bank	1	\$ 575,000		
Home Loan Investment Bank	1	\$ 565,000		
OMNI National Bank	1	\$ 560,000		
American Business Lending	1	\$ 555,000		
First Chatham Bank	1	\$ 550,000		
Truiliant FCU	1	\$ 520,000		
First Federal S&L	1	\$ 270,000		
Carolina Premier Bank	1	\$ 200,000		
Prosper Bank	1	\$ 164,000		
The East Carolina Bank	1	\$ 164,000	1	\$ 1,898,629
Bank of Oak Ridge	1	\$ 115,250		
Waccamaw Bank	1	\$ 101,490	1	\$ 160,000
First Trust Bank	1	\$ 100,000	2	\$ 1,420,944
Fulton Bank	1	\$ 100,000		
Coastal FCU	1	\$ 90,000		
Telesis Community CU	1	\$ 87,000		
Bank of the Commonwealth	1	\$ 70,000		
First State Bank	1	\$ 70,000		
Zions First National Bank	1	\$ 50,000	3	\$ 5,318,100
Bank of the Carolinas	1	\$ 30,000		
Southern Bank & Trust	1	\$ 25,000		
America First FCU	1	\$ 20,000		
<b>Total 7(a)</b>	<b>871</b>			
HomeTrust Bank			6	\$ 3,421,331
GE Capital			3	\$ 3,740,000
Cape Fear Bank			2	\$ 669,850
Citizens South Bank			2	\$ 789,625

<u>Lender</u>	<u>7(a)</u>	<u>Gross \$</u>	<u>504 Participation</u>	<u>504 \$ Participation</u>
Lehman Brothers Bank	2		2	\$ 850,500
New Bridge Bank	2		2	\$ 531,250
NewDominion Bank	2		2	\$ 3,065,400
South Carolina Bank & Trust	2		2	\$ 1,963,500
Springs Mortgage	3		3	\$ 995,000
American Community Bank	1		1	\$ 181,000
Bank of Commerce	1		1	\$ 212,500
Ciena Capital, LLC	1		1	\$ 412,558
Community One Bancshares, Inc.	1		1	\$ 1,465,500
Community One CU	1		1	\$ 110,000
Crescent State Bank	1		1	\$ 650,000
Fidelity Bank / Norcross, GA	1		1	\$ 363,500
First National Bank	1		1	\$ 1,700,000
Home Savings Bank	1		1	\$ 2,282,250
Lumbee Guaranty Bank	1		1	\$ 873,500
Macon Bank	1		1	\$ 382,000
Mid Carolina Bank	1		1	\$ 127,500
Navy FCU	1		1	\$ 130,000
Park Sterling Bank	1		1	\$ 613,590
Regions Bank	1		1	\$ 238,500
The Bank of Currituck	1		1	\$ 78,000
The Heritage Bank	1		1	\$ 285,000
Tryon Federal Bank	1		1	\$ 397,250
<b>504 Lender \$ Participation Total</b>			<b>111</b>	<b>\$ 82,008,607</b>

<u>Certified Development Corps.</u>	<u>504 Loans</u>	<u>504 Dollars</u>
Self-Help Ventures Fund	48	\$ 21,190,000
Avista Business Development Corp.	15	\$ 8,604,000
BEFCOR	14	\$ 8,313,000
Centralina Development Corp.	13	\$ 6,526,000
Wilmington Industrial Development Corp.	11	\$ 3,728,000
Neuse River Development Authority	4	\$ 4,138,000
Northwest Piedmont Development Corp.	2	\$ 1,915,000
Region D Development Corp.	2	\$ 361,000
Provident Business Financial Services	1	\$ 298,000
Smoky Mountain Development Corp.	1	\$ 1,443,000
<b>504 Total</b>	<b>111</b>	<b>\$ 56,516,000</b>