

NC DISTRICT REVIEW

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Wilmington & Southeastern NC

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District Director

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Helping small businesses
start, grow and succeed.



Your Small Business Resource

**MOST ACTIVE LENDERS FY 2009
OCTOBER 1, 2008 THROUGH OCTOBER 31, 2008**

LENDERS

	<u>7(a)</u>	<u>504</u>	<u>Total</u>	<u>\$ Amount</u> <u>Millions</u>
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Large and National Banks

1. BB&T	9	0	9	\$2.1
2. Banco Popular	4	0	4	\$1.2
2. Bank of Granite	4	0	4	\$0.4
3. Bank of America	3	0	3	\$0.1

Community Express Lenders

1. Superior Financial Group, LLC	6	0	6	\$0.1
2. Innovative Bank	3	0	3	\$0.1

Community Banks

1. Surrey Bank & Trust Company	5	0	5	\$0.8
2. Community Bank of Rowan	1	0	1	\$0.4
2. Bank of Stanly	1	0	1	\$0.2
2. First Bank of Troy	1	0	1	\$0.2
2. Mountain 1st Bank	1	0	1	\$0.1

Small Business Lending Companies

1. Superior Financial Group, LLC	9	0	9	\$0.1
2. Small Business Loan Source	2	0	2	\$1.5

Certified Development Companies

1. Self-Help Ventures Fund	3	3		\$1.3
2. Neuse River Development	1	1		\$2.0
2. Wilmington Industrial Dev.	1	1		\$0.4
2. BEFCOR	1	1		\$0.3
2. Region E Development Corp.	1	1		\$0.3

SBA ANNOUNCES NEW REPRESENTATIVE FOR WILMINGTON AND SOUTHEAST, NC

We are pleased to announce SBA has assigned Don Spry as its representative to live and work in the Wilmington area to provide a local SBA presence for the small business community. As the new representative, Mr. Spry will be an on-site resource for small businesses and lenders in Wilmington and in the southeast part of the state.

Spry has been with the U.S. Federal Government since 1991 serving in both public outreach and administrative management capacities. Spry comes to the SBA from the Department of Defense Dependents Schools in Europe where he worked from 2003 – 2008.

In the public outreach arena, he worked from 1998 – 2002 as Area Director for the U.S. Treasury in managing the Cincinnati Marketing Office.

From 1995 – 1998, Spry worked as a Logistics Marketing Specialist (Global) for the Defense Logistics Agency (DLA). While there, Spry served as the National Marketing Manager for the Central Contractor Registration (CCR) program.

Don is a graduate from the University of Louisville with a Bachelor of Applied Science in Public Relations and Advertising. He is also a Vietnam-era veteran with the U.S. Navy. He is married to his wife Elena, and has a daughter, Natalia.

He is based at:

Cape Fear Community College
419 North 3rd Street, Room 106
Wilmington, NC 28401
Phone: 910-815-3188

Mr. Spry will cover the following counties: Bladen, Brunswick, Carteret, Columbus, Craven, Cumberland, Duplin, Jones, Lenoir, New Hanover, Onslow, Pamlico, Pender, Robeson, Sampson, and Wayne.

NEW PHONE & FAX NUMBERS FOR SACRAMENTO LOAN PROCESSING CENTER

Effective October 18, 2008:

New PHONE Numbers:

PLP/SBAExpress/Community Express Loan Applications:

Hien Nguyen	916-735-1200	Hardy Slay	916-735-1223
Barbara Stefani	916-735-1224	Richard Taylor	916-735-1221

New FAX Numbers:

Loan Applications [e.g. PLP and SBAExpress]	916-735-0640
Lender Nominations and Renewals	916-735-0643



Small Business Week '09
May 17-23, 2009

SBA LENDER RANKING 10/01/08-10/31/08

<u>Lender</u>	<u>7(a)</u>	<u>7(a) \$</u>	<u>504 Part.</u>	<u>504 \$ Part.</u>
BB&T	9	\$ 2,063,000		
Superior Financial Group	9	\$ 87,500		
Surrey B&T	5	\$ 786,500		
Bank of Granite	4	\$ 387,000		
Innovative Bank	4	\$ 100,000		
Self-Help Credit Union	4	\$ 155,000		
Banco Popular	4	\$ 1,192,400		
Bank of America	3	\$ 90,000		
Borrego Springs Bank	2	\$ 100,000		
Home Loan Investment Bank	2	\$ 1,250,000		
PNC Bank	2	\$ 295,800		
Small Business Loan Source	2	\$ 1,481,000		
SunTrust Bank	2	\$ 195,000		
Wachovia	2	\$ 905,800		
Bank of Stanly	1	\$ 148,500		
Capital Bank	1	\$ 55,000		
CIT	1	\$ 220,000		
Community Bank of Rowan	1	\$ 425,000		
Community West Bank	1	\$ 383,300		
Compass Bank	1	\$ 463,500		
First Bank	1	\$ 194,728		
Live Oak Banking Co.	1	\$ 850,000		
Mountain 1st B&T	1	\$ 100,000		
Piedmont CU	1	\$ 1,220,000		
RBC Bank	1	\$ 268,000		
The Bank of Currituck	1	\$ 300,000		
Total 7(a)	66	\$ 13,717,028		

504 Participating Lenders

Crescent State Bank	1	\$ 465,070
First Citizens Bank	1	\$ 358,271
Gateway B&T	1	\$ 415,500
Grant County Bank	1	\$ 1,169,007
Haven Trust Bank	1	\$ 2,500,000
Peoples Bank	1	\$ 305,852
Zions First National Bank	1	\$ 580,000
Total 504 Participation	7	\$ 5,793,700

SBA LENDER RANKING 10/01/08-10/31/08**Certified Development Companies**

Self-Help Ventures Fund	3	\$ 1,313,000
BEFCOR	1	\$ 296,000
Neuse River Dev.	1	\$ 2,000,000
Region E. Dev.	1	\$ 253,000
Wilmington Ind. Dev.	1	\$ 381,000
Total 504	7	\$ 4,243,000
Total 7(a) & 504	73	\$ 17,960,028