

NC DISTRICT REVIEW

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Helping small businesses
start, grow and succeed.



Your Small Business Resource

MOST ACTIVE LENDERS FY 2009 OCTOBER 1, 2008 THROUGH APRIL 30, 2009

LENDERS

	Loans		\$ Amount
<u>7(a)</u>	<u>504</u>	<u>Total</u>	<u>Millions</u>

Large and National Banks

1. BB&T	80	4	84	\$17.5
2. Wachovia Bank	14	0	14	\$11.5
3. Bank of America	10	2	12	\$1.6
4. Bank of Granite	11	0	11	\$1.2
5. Banco Popular	10	0	10	\$2.7

Community Express Lenders

1. Superior Financial Group, LLC	42	0	42	\$0.4
2. Innovative Bank	8	0	8	\$0.2

Community Banks

1. Surrey Bank & Trust Company	30	0	30	\$4.1
2. Mountain 1st Bank	8	3	11	\$2.4
3. Capital Bank	8	1	9	\$1.5

Small Business Lending Companies

1. CIT	3	1	4	\$4.0
1. Small Business Loan Source	4	0	4	\$2.5
2. UPS Capital	3	0	3	\$4.8

Certified Development Companies

1. Self-Help Ventures Fund	21	21	\$9.8
2. Centralina Dev. Corp.	6	6	\$5.2
2. BEFCOR	6	6	\$2.8
3. Avista Business Development	5	5	\$1.8

SBA WELCOMES ADMINISTRATOR KAREN G. MILLS

Karen G. Mills was sworn in April 6, 2009, as the 23rd Administrator of the U.S. Small Business Administration.

Since 1983, Ms. Mills has been an active hands-on investor in and successful manager of small businesses. Ms. Mills also has distinguished herself as a passionate advocate for small business policy that encourages innovation, economic development and job creation.

Most recently, as the president of MMP Group, Ms. Mills invested in and took a leading role in companies involved in the consumer products, food, distribution, textile and industrial components sectors. Prior to that, in the late 1990s, she was a co-founder and a managing director of Solera Capital.

Ms. Mills has spent much of her career working with small manufacturing firms, including producers of hardwood flooring, refrigerator motors and plastic injection molding. During the recession of the early 1990s, her hands-on management and commitment to innovation is credited with helping several small manufacturers increase efficiency and competitiveness, and ultimately survive in a tough economy.

Her background also includes consulting in the U.S. and Europe for the management consulting firm McKinsey and Co. and product management for General Foods. In 2007, she was appointed by Maine Gov. John Baldacci as chair of the state's Council on Competitiveness and the Economy, where she focused on attracting investment in rural and regional development initiatives. She also served on the Governor's Council for the Redevelopment of the Brunswick Naval Air Station.

For several years Ms. Mills has been a leading voice in the U.S. competitiveness discussion and is author of an influential Brookings Institution paper on the federal role in regional economic development clusters – geographic concentrations of interconnected businesses that share knowledge and resources to spur innovation, economic growth and higher wage employment. Ms. Mills' work with boat builders in Maine in using composite materials to increase global competitiveness is one of the leading examples of the success of economic development clusters.

She is a member of the Council on Foreign Relations and has been vice chairman of the Harvard Overseers. Ms. Mills has an A.B. in economics from Harvard University, and an M.B.A. from Harvard Business School where she was a Baker Scholar. Mills and her husband Barry Mills, president of Bowdoin College in Brunswick, Maine, have three sons.

MARKETPLACE 2009 IN RTP MAY 27

Tell your clients! Marketplace 2009 is a regional "reverse" trade show that allows small business owners the opportunity to meet contracting officers from over 50 federal, state, and local government agencies and large prime contractors. For more information and to register visit: <http://www.sbtcd.org/events/marketplace>.

[Click here to find a
"Business Success in
Tough Times"
Workshop near you!](#)



*Small Business Week '09
May 17-23, 2009*

SBA LENDER RANKING 10/01/08-03/31/09

<u>Lender</u>	<u>7(a)</u>	<u>7(a) \$</u>	<u>504</u>	<u>504 Part \$</u>
BB&T	80	\$ 16,035,200	4	\$ 1,443,025
Superior Financial Group	71	\$ 620,000		
Surrey Bank	30	\$ 4,116,500		
Wachovia	14	\$ 11,524,500		
Self-Help Credit Union	12	\$ 612,000		
Bank of Granite	11	\$ 1,171,200		
Banco Popular	10	\$ 2,685,800		
Bank of America	10	\$ 330,000	2	\$ 1,249,449
Borrego Springs Bank	10	\$ 425,000		
Innovative Bank	10	\$ 285,000		
Capital Bank	8	\$ 1,134,100	1	\$ 366,500
Live Oak Banking Company	8	\$ 8,155,000		
Mountain 1st Bank	8	\$ 949,000	3	\$ 1,423,710
PNC Bank	8	\$ 1,097,300		
Bank of Stanly	7	\$ 512,400		
RBC Bank	7	\$ 1,799,900		
SunTrust Bank	6	\$ 455,000	1	\$ 335,000
Coastal FCU	5	\$ 235,000		
Community Bank of Rowan	5	\$ 955,000		
First Citizens Bank	5	\$ 1,815,000	8	\$ 3,541,271
Select Bank	5	\$ 255,000		
Community West Bank	4	\$ 1,570,600		
Home Loan Investment Bank	4	\$ 2,872,500		
Small Business Loan Source	4	\$ 2,476,000		
Wells Fargo	4	\$ 1,675,400		
Wilshire State Bank	4	\$ 890,000		
Business Carolina, Inc.	3	\$ 1,887,000		
CIT	3	\$ 2,420,000	1	\$ 1,540,000
The Huntington National Bank	3	\$ 4,243,800		
United Community Bank	3	\$ 2,138,900		
UPS Capital Business Credit	3	\$ 4,828,000		
Bank of the Carolinas	2	\$ 190,000		
Carolina First Bank	2	\$ 465,000		
Compass Bank	2	\$ 1,460,700		
Excel National Bank	2	\$ 2,390,000		
Fifth Third Bank	2	\$ 715,000		
Mainstreet Lender, LLC	2	\$ 3,836,000		
The Bank of Currituck	2	\$ 438,000		

SBA LENDER RANKING 10/01/08-04/30/09

<u>Lender</u>	<u>7(a)</u>	<u>7(a) \$</u>	<u>504</u>	<u>504 Part \$</u>
American Business Lending	1	\$ 1,128,000		
American Community Bank	1	\$ 300,000		
Asheville Savings Bank	1	\$ 200,000	1	\$ 293,850
Bank of Oak Ridge	1	\$ 188,500		
Cabarrus Bank & Trust	1	\$ 136,900		
Community South Bank	1	\$ 1,025,000	1	\$ 752,850
Crescent State Bank	1	\$ 290,000	2	\$ 895,070
First Bank	1	\$ 194,728		
First Financial Bank	1	\$ 1,905,000		
First National Bank of Shelby	1	\$ 200,000		
Issaquah Community Bank	1	\$ 67,500		
Metro City Bank	1	\$ 550,000		
NCB, FSB	1	\$ 725,000		
Piedmont CU	1	\$ 1,220,000		
Pisgah Community Bank	1	\$ 275,000		
Portage Commerce Bank	1	\$ 15,500		
Randolph Bank	1	\$ 337,500		
Southern Bank	1	\$ 15,000		
Southern Community Bank	1	\$ 1,000,000	1	\$ 354,000
The Commercial & Savings Bank	1	\$ 190,000		
The Fidelity Bank	1	\$ 20,000	1	\$ 350,000
U.S. Bank National Assoc.	1	\$ 880,000		
United Western Bank	1	\$ 509,000		
VantageSouth Bank	1	\$ 185,500		
Yadkin Valley Bank & Trust	1	\$ 50,000		
Total	404	\$101,272,928		

504 Participating Lenders

Zions First National Bank	5	\$ 5,824,000
Blue Harbor Bank	2	\$ 1,172,500
Citizens Bank	1	\$ 2,210,715
Farmers & Merchants Bank	1	\$ 675,000
Gateway Bank	1	\$ 418,650
Harrington Bank	1	\$ 689,000
Haven Trust Bank	1	\$ 2,500,000
HomeTrust Bank	1	\$ 550,000

SBA LENDER RANKING 10/01/08-04/30/09

<u>Lender</u>	<u>7(a)</u>	<u>7(a) \$</u>	<u>504</u>	<u>504 Part \$</u>
Park Sterling Bank			1	\$ 1,999,125
Parkway Bank			1	\$ 210,000
Peoples Bank			1	\$ 305,852
TrustAtlantic Bank			1	\$ 800,000
Total			43	\$ 29,899,567

CDC - 504 Lenders

	<u>504</u>	<u>504 \$</u>
Self-Help Ventures Fund	21	\$ 9,757,000
BEFCOR	6	\$ 2,845,000
Centralina Dev.	6	\$ 5,154,000
Avista	5	\$ 1,762,000
Region E. Dev.	2	\$ 406,000
Neuse River Dev.	1	\$ 2,000,000
Northwest Piedmont Dev.	1	\$ 292,000
Wilmington Industrial Dev.	1	\$ 381,000
Total	43	\$ 22,597,000
Total 7(a) & 504	447	\$ 123,869,928