

# 2009 SADBOC Government Procurement Fair

April 30

## AGENDA

8:30 a.m.  
Registration

9:00 a.m. - 3:00 p.m.  
Trade Fair

9:00 a.m. - 12:00 p.m.  
Workshops

12:30 p.m. - 3:00 p.m.  
Matchmaking

3:00 - 5:00 p.m.  
PTAC Awards  
Reception

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## 2009 SADBOC GOVERNMENT PROCUREMENT FAIR

April 30, 2009

9 a.m. - 3 p.m.

Earle Brown Heritage Center  
Brooklyn Center, MN

Get a piece of the action!

Small businesses interested in doing business with government agencies and prime contractors are encouraged to attend this Trade Fair.

Coupling education with marketing strategies, this event will provide small businesses an opportunity to meet with representatives from more than 50 Federal, State and local departments, commercial/prime contractors, and nonprofit organizations; access available technical assistance; and learn about upcoming contracts.

The 2009 SADBOD Government Procurement Fair is sponsored by the Federal Executive Board's Small and Disadvantaged Business Opportunity Council, in cooperation with PTAC and the U.S. Small Business Administration.



and



**Cost: FREE**  
(registration is required)

[REGISTER ONLINE](#)

[Register for Match Making](#)

[Brochure](#)

**Registration Questions?**

**Sherri Komrosky** (PTAC)  
at 612.259.6565 or  
skomrosky@meda.net

**Randy Czaia** (SBA) at  
612.370.2314 or  
randall.czaia@sba.gov

[www.ptac-meda.net](http://www.ptac-meda.net)

[www.sba.gov/mn](http://www.sba.gov/mn)

Small businesses also have the opportunity to be matched with a government or corporate buyer interested in their particular product/service. Online registration for a 10-minute appointment begins March 30 at [www.ptac-meda.net](http://www.ptac-meda.net).

All appointments must be scheduled in advance. On April 27, the schedule of appointments will be posted at [www.sba.gov/mn](http://www.sba.gov/mn).

### **The following are scheduled exhibiting organizations:**

#### **Federal**

Air Force Reserve 934th Airlift Wing, Defense Supply Center Columbus (DSCC), Federal Aviation Administration (FAA), General Services Administration (GSA), Army Corps of Engineers, Fish and Wildlife Service, Postal Service, USDA Agricultural Research Service, USDA Animal Health Inspection Service, USDA Natural Resources Conservation Service, USDA Superior National Forest, Small Business Administration (SBA), TACOM-Rock Island, VA Medical Center and VA Center for Veterans Enterprise

#### **State/Local**

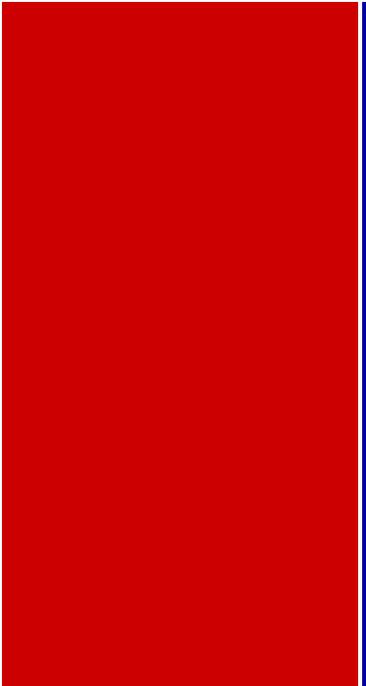
City of St. Paul, Hennepin County, Metropolitan Airports Commission, Metropolitan Council, MN Materials Management, Minneapolis Public Housing, Minneapolis Public Schools, MN Dept. of Transportation, Ramsey County, and University of Minnesota

#### **Commercial/Prime Contractors**

3M, Alliant Techsystems, AMEC Earth and Environment, BAE, Boston Scientific, Cargill, CCI Surety, CH2M HILL, Ecolab, Express Scripts, Fastenal, General Dynamics, HDR Engineering, Honeywell, LHB, Lockheed Martin, Mayo Clinic, Medtronic, MTS Systems, Redwing Shoe Company, Remmele Engineering, Ryan Companies, Short Elliot and Hendrickson (SEH), Stanley Consultants, Tennant, and Thomson Reuters

#### **Nonprofit Organizations**

Association Women Contractors (AWC), Elite Service Disabled Veteran Owned Businesses, Metropolitan Economic Development Association (MEDA), Midwest Minority Supplier Development Council (MMSDC), National Association of Minority Contractors (NAMC), National Association Purchasing Managers (NAPM), Procurement Technical Assistance Center (PTAC), SCORE, Small Business Development Center (SBDC), and Women's Business Development Center-MN



**The following workshops are scheduled:**

- Certification Panel.
- The Basics of Selling to the Government.
- Understanding GSA's Multiple Awards Schedules.
- Doing Business with the Defense Supply Centers.
- American Recovery and Reinvestment Act of 2009 Panel.
- The Basics of Affirmative Action.
- Subcontracting Program and Subcontracting Plan Reviews.
- Selling to the State of Minnesota.
- Contracting for Veteran and Service Disabled Veteran Owned Small Businesses.
- Teaming Agreements & Joint Ventures: Building Successful Teams.
- MN/DOT Tools for Small Business.
- Light Rail Transit System Update.

[Click Here](#) for **Workshop Descriptions**

