

NORTH FLORIDA LENDER NEWS

July 2008

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Special Points of Interest

- The SBA Can Come Talk to You!
- North Florida District Calendar of Events
- FY 2008 Loan Approvals by 7(a), 504 and County
- SBA Resource Guide Update

Helping small businesses **start**, **grow** and **succeed**.



Your Small Business Resource

SBA Loans Are Hot Topic Across the District!!!



SBA's Annette Paulson speaks on the SBA loan programs at the 2008 Jacksonville Franchise & Business Expo May 31st and June 1st at the Prime Osborne Convention Center in Jacksonville.

SBA's Ralph Ross addresses the 1st 8(a) Annual Conference held in Jacksonville on July 9th. Ralph explains the different loan programs that could assist in contracting with the government.



SBA's Veronica Wallace (left) and The City of Palm Coasts Special Events Director, Ira Corliss (right) address the potential business owners of Palm Coast at the June 25th Palm Coast Business Assistance Fair.



The SBA staff is happy to speak on SBA's Programs & Services to lenders, small businesses, organizations, etc. – Please coordinate with

lola.naylor@sba.gov!

SBA CALENDAR OF EVENTS

July 25 -Jacksonville

Women’s Business Roundtable. Discussion include why businesses fail . 7825 Baymeadows Way; Suite 100-B from 12:00 to 2:00. For more information, contact Donna Padgug, donna.padgug@sba.gov

July 29-Jacksonville

SBA Programs & Services at the SBA District Office. Learn what the SBA is all about from 10:00 am to 12:00 pm. To register

and for more info, please contact Veronica Wallace (904) 443-1923.

August 25th-Orlando

Disaster Preparedness/ Business Continuity Seminar hosted by the Dominican Chamber of Commerce of Central Florida 6:00 pm, La Prensa Newspaper, 1685 S. Ronald Reagan blvd., Orlando, www.dcccf.org.

September 18- Fort Walton Beach

Learn the Rules Workshop Presented by the Procurement technical Assistance Center, the Small Business Development Center and the SBA; 9:00 to 11:00 am 1170 Martin Luther King, jr. Blvd., Fort Walton beach- Free- contact lsubel@uwf.edu for more info.

Let us know what you are up to! Please send any upcoming events to lola.naylor@sba.gov

Stay up to Date With SBA Lender Info!
[Visit www.sba.gov/banking](http://www.sba.gov/banking)

North Florida District 504 Loan Report for Month ending June 30, 2008

Lender Name	Number of Loans	Dollar Amount
FLORIDA BUSINESS DEVELOPMENT CORPORATION	95	\$49,165,000.00
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	92	\$48,615,000.00
GULFCOAST BUSINESS FINANCE, INC.	6	\$2,624,000.00
COASTAL AREA DISTRICT AUTHORITY, INC.	2	\$1,401,000.00
INDEPENDENT DEVELOPMENT SERVICES CORPORATION	1	\$939,000.00
ESSENTIAL CAPITAL FINANCE, INC.	1	\$600,000.00
Total:	197	\$103,344,000.00

Lender	Number of Loans	Dollar Amount
INNOVATIVE BANK	165	\$2,695,000.00
BANCO POPULAR NORTH AMERICA	81	\$15,931,700.00
BANK OF AMERICA, NATIONAL ASSOCIATION	76	\$2,224,600.00
COMPASS BANK	47	\$4,662,300.00
SUNTRUST BANK	43	\$4,761,600.00
FIRST COAST COMMUNITY BANK	34	\$10,448,200.00
CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	34	\$1,325,000.00
SUPERIOR FINANCIAL GROUP, LLC	32	\$265,000.00
CIT SMALL BUSINESS LENDING CORPORATION	28	\$13,846,300.00
REGIONS BANK	27	\$6,686,000.00
AMERICAN ENTERPRISE BANK OF FLORIDA	21	\$4,939,900.00
WASHINGTON MUTUAL BANK	20	\$549,000.00
BANKFIRST	18	\$2,478,500.00
PNC BANK, NATIONAL ASSOCIATION	14	\$7,080,500.00
BRANCH BANKING AND TRUST COMPANY	13	\$4,166,500.00
NATIONAL CITY BANK	13	\$1,264,500.00
WACHOVIA BANK, NATIONAL ASSOCIATION	12	\$1,210,000.00
WACHOVIA SBA LENDING, INC.	12	\$11,136,600.00
BUSINESS LOAN CENTER, LLC	11	\$1,188,100.00
BORREGO SPRINGS BANK, N.A.	11	\$410,000.00
CAPITAL ONE, NATIONAL ASSOCIATION	8	\$425,000.00
UPS CAPITAL BUSINESS CREDIT	7	\$4,667,000.00
COMERICA BANK	7	\$3,119,900.00
UNITED BANK	7	\$756,300.00
COMMUNITY WEST BANK, NATIONAL ASSOCIATION	6	\$2,223,500.00
FIRST NATIONAL BANK OF ARIZONA	6	\$1,582,500.00
CENTERBANK OF JACKSONVILLE, N.A.	5	\$867,000.00
COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	5	\$2,067,000.00
FIRST NATIONAL BANK OF NASSAU COUNTY	5	\$4,443,000.00
HAVEN TRUST BANK FLORIDA	5	\$680,000.00
MERCHANTS & SOUTHERN BANK	4	\$465,000.00
UNITY BANK	4	\$3,211,100.00
TD BANK, NATIONAL ASSOCIATION	4	\$2,400,000.00
FIRST COMMERCIAL BANK OF FLORIDA	4	\$587,500.00
SMALL BUSINESS LOAN SOURCE, LLC	4	\$1,486,000.00
FIFTH THIRD BANK	3	\$1,470,000.00
HOME LOAN INVESTMENT BANK, F.S.B.	3	\$2,635,000.00
BANK OF PENSACOLA	3	\$1,571,400.00
LIVE OAK BANKING COMPANY	3	\$3,780,000.00
MOUNTAIN 1ST BANK & TRUST COMPANY	3	\$5,640,000.00
BEACH BUSINESS BANK	3	\$2,530,500.00

**7(a) SBA
North Florida
Loans
Approved as of
June 30, 2008**

Continued on page 4.....

7(a) Loans Continued from page 3...

BANGOR SAVINGS BANK	2	\$50,000.00
BUSINESS CAROLINA, INC.	2	\$2,080,000.00
M&I MARSHALL & ILSLEY BANK	2	\$80,000.00
THE HUNTINGTON NATIONAL BANK	2	\$1,883,700.00
NCB, FSB	2	\$875,000.00
WELLS FARGO BANK, NATIONAL ASSOCIATION	2	\$75,000.00
FIRSTATLANTIC BANK	2	\$1,500,000.00
FIRST PRIORITY BANK	1	\$250,000.00
AMERICAN BUSINESS LENDING, INC.	1	\$375,000.00
WEBBANK	1	\$260,000.00
VANGUARD BANK & TRUST COMPANY	1	\$150,000.00
UNITED WESTERN BANK	1	\$175,000.00
THE TALLAHASSEE STATE BANK	1	\$55,000.00
FIRST ATLANTIC FINANCIAL HOLDINGS	1	\$360,000.00
BANKASIANA	1	\$200,000.00
SYNOVUS BANK	1	\$207,000.00
STEARNS BANK NATIONAL ASSOCIATION	1	\$485,500.00
SILVER STATE BANK	1	\$25,000.00
RIVERSIDE NATIONAL BANK OF FLORIDA	1	\$10,000.00
PLANTERSFIRST	1	\$188,440.00
LEHMAN BROTHERS BANK, FSB	1	\$577,100.00
NEWTEK SMALL BUSINESS FINANCE, INC.	1	\$672,000.00
FAIRWINDS CU	1	\$75,000.00
FIRST NATIONAL BANK OF CENTRAL FLORIDA	1	\$200,000.00
FIRST INTERNATIONAL BANK	1	\$2,000,000.00
JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	1	\$25,000.00
COASTAL COMMUNITY BANK	1	\$75,000.00
HAVEN TRUST BANK	1	\$130,000.00
FIDELITY BANK	1	\$1,545,000.00
FEDERAL TRUST BANK	1	\$200,000.00
ALLIANCE BANK	1	\$801,300.00
EASTERN FINANCIAL FLORIDA CU	1	\$267,938.00
EXCEL NATIONAL BANK	1	\$797,000.00
BUSINESS LENDERS, LLC	1	\$1,000,000.00
Total:	852	\$161,526,978.00

FYI: In the coming months, Reni Publishing will be contacting all participating SBA lenders to seek their support to advertise in the North Florida Small Business Resource Guide for 2009. SBA does not allocate appropriated funds to publish this invaluable resource; therefore, the SBA depends on the small business community to support this guide through advertising sales. Past advertisers have capitalized on the great exposure and have increased their contacts by potential borrowers looking to access the SBA financial and business educational services. Advertising in the Reni Guide is an excellent way to increase your loan portfolios! If you would like a copy of the SBA North Florida District Resource Guide, please contact lola.naylor@sba.gov or visit www.sbaguides.com.

NORTH FLORIDA DISTRICT LOANS BY COUNTY MONTH
ENDING JUNE 30, 2008

County	Number of Loans	Dollar Amount
ALACHUA	26	\$9,052,200.00
BAKER	3	\$360,000.00
BAY	22	\$8,755,500.00
CITRUS	9	\$2,836,000.00
CLAY	32	\$8,686,538.00
COLUMBIA	2	\$517,000.00
DUVAL	185	\$57,280,400.00
ESCAMBIA	30	\$4,828,500.00
FLAGLER	12	\$3,625,100.00
FRANKLIN	1	\$75,000.00
GADSDEN	2	\$2,308,000.00
HERNANDO	13	\$5,300,800.00
JACKSON	3	\$518,000.00
JEFFERSON	1	\$349,000.00
LAKE	36	\$8,024,000.00
LEON	27	\$8,050,800.00
LEVY	4	\$1,593,000.00
MADISON	3	\$368,500.00
MARION	26	\$3,329,500.00
NASSAU	19	\$6,619,000.00
OKALOOSA	20	\$6,820,000.00
ORANGE	351	\$70,027,500.00
PUTNAM	2	\$100,000.00
SANTA ROSA	16	\$3,110,300.00
SEMINOLE	91	\$24,228,200.00
ST. JOHNS	35	\$9,334,500.00
SUMTER	6	\$2,870,000.00
SUWANNEE	3	\$1,755,000.00
VOLUSIA	56	\$10,747,240.00
WAKULLA	2	\$225,000.00
WALTON	8	\$2,166,500.00
WASHINGTON	3	\$1,009,900.00
Total:	1049	\$264,870,978.00

*11% (93 Loans) of
SBA' North Florida
7(a) Loans as of June
30, 2008 are were
approved to Veterans.*

Helping small businesses
start, grow and succeed.

